



Hollard Living Annuity Simply Put

The Hollard Living Annuity is a flexible investment option if you are retiring and need to invest your retirement savings to earn a regular income during retirement.

KEY FEATURES and benefits

- Flexible regular income payments which can be adjusted on an annual basis. You can select an income of between 2.5% and 17.5% of the value of the investment and have the option to be paid on a monthly, quarterly, bi-annual or annual basis.
- Control, choice and flexibility regarding the investment options into which your living annuity is invested. Choose from a range of carefully selected Unit Trust funds from reputable asset managers, as well as Hollard of course, and change your selection at any time free of charge.
- Any value left in the investment when you pass away will be paid out to the beneficiaries you have specified for your policy.
- The policy is exempt from estate duty and executor's fees.
- The investment is not guaranteed and should the value of the investment reach zero then no further income payments from the investment will take place. You are therefore liable to take and manage the risk of outliving your money.
- To help give your investment a head start, no upfront administration fees are charged by Hollard.

How do I INVEST?

- A once-off initial contribution of R50 000 is required to take out a policy.
- Money from retirement savings from an employer pension or provident fund, a preservation fund or a retirement annuity fund may be invested.
- Investors can transfer an existing living annuity investment from another provider.
- Download an application form and investment portfolio list from the Hollard website www.hollard.co.za, or ask your Financial Advisor.

HOW MUCH does it cost?

An annual administration fee will be charged according the value of your investment:

Investment Value	Annual Admin Fee (excl. VAT)
From R0.0 to R1 million	0.45%
Next R500 000	0.40%
Next R500 000	0.35%
Thereafter	0.25%

This fee will be deducted monthly in arrears from your investment account.

- Your Financial Advisor may charge you an initial and ongoing fee. These fees are negotiable between yourself and your Advisor. A maximum of 1.5% excluding VAT applies for financial advisor initial fees (excluding transfers from another Living Annuity where no initial fees are permitted), and a maximum of 1% per annum excluding VAT applies for financial advisor ongoing fees.
- Should you choose to invest via a model portfolio, a portfolio management fee will apply.
- The manager of the Unit Trust funds or other investment options you have selected charges an annual management fee, which will vary per investment option and is incorporated into the investment option unit price.

Issued by Hollard Life Assurance Company Limited (Reg. No. 1998/001405/06) an authorised Financial Services Provider, Hollard Villa Arcadia, 22 Oxford Road, Parktown, 2193, Tel: 0860 202 202, Fax: +27(0)11 351 3816. Collective Investment Schemes (CIS) in securities are generally medium to long term investments. The value of participatory interests may go down as well as up and past performance is not necessarily a guide to the future. All CIS are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees and charges and maximum commissions is available on request. Forward pricing is used. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. The Manager reserves the right to close and reopen certain portfolios from time to time in order to manage them more efficiently. This document should not be seen as an offer to purchase any specific product and is not to be construed as advice or guidance in any form whatsoever. Investors are encouraged to obtain independent professional investment and taxation advice. The returns of the policy are market linked and are not guaranteed. The market value of the policy will therefore fluctuate, and past performance is not necessarily a guide to future performance.

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