

# Hollard Linked Endowment / Hollard Safe and Secure / Hollard Endowment Plan Investment Portfolio List as of 10 October 2023

Version Number: 101023 (please quote this number on the application, additional contribution, and switch forms)

This portfolio list is applicable to the following products:

- Hollard Linked Endowment
- Hollard Endowment Plan
- Hollard Safe and Secure

## 1. Unit Trust Funds

Fund Name	Type	Fund Code	Class	Annual Management Fee Range (excl. VAT)	Annual Management Fee at Benchmark (excl. VAT)	RIY (Worst Case)	Return after Expenses
Hollard Prime Dynamic Income Fund	CIS	HPDIF	B	0.70%	0.70%	2.70%	7.30%
Hollard Prime Equity Fund	CIS	HPEFB	B	0.90%	0.90%	3.00%	7.00%
Hollard Prime Money Market Fund	CIS	HPMMF	B	0.30%	0.30%	2.30%	7.70%
Hollard Prime Property Fund	CIS	HPPFC	B	1.00%	1.00%	3.10%	6.90%
Hollard Prime Strategic Assertive Fund of Funds	CIS	HPSAF	B	1.20%	1.20%	3.30%	6.70%
Hollard Prime Strategic Balanced Fund of Funds	CIS	HPSBF	B	1.20%	1.20%	3.30%	6.70%
Hollard Prime Strategic Defensive Fund of Funds	CIS	HPSDF	B	1.20%	1.20%	3.30%	6.70%

Fund Name	Type	Fund Code	Class	Annual Management Fee Range (excl. VAT)	Annual Management Fee at Benchmark (excl. VAT)	RIY (Worst Case)	Return after Expenses
Hollard Prime Yield Plus Fund	CIS	HPYPF	B	0.50%	0.50%	2.50%	7.50%
Allan Gray Balanced Fund	CIS	AGBC	C	0.30% - 1.30%	0.80%	2.90%	7.10%
Allan Gray Equity Fund	CIS	AGEC	C	0.00% - uncapped	0.85%	2.90%	7.10%
Allan Gray Stable Fund	CIS	AGSC	C	0.30% - 1.30%	0.80%	2.90%	7.10%
Anchor BCI Africa Flexible Income Fund	CIS	ABAIA	A	0.70 – 1.00%	0.70%	2.70%	7.30%
Anchor BCI Bond Fund	CIS	ABFA	A	0.55%	0.55%	2.60%	7.40%
Anchor BCI Core Income Fund	CIS	ABCIIA	A	0.55%	0.55%	2.60%	7.40%
Anchor BCI Equity Fund	CIS	AMEFA	A	1.00%	1.00%	3.10%	6.90%
Anchor BCI Flexible Income Fund	CIS	ABFIA	A	1.00%	1.00%	3.10%	6.90%
Anchor BCI Flexible Income Fund	CIS	ABFIC	C	0.55%	0.55%	2.60%	7.40%
Anchor BCI Global Equity Feeder Fund	CIS	ABGEFF	A	0.25%	0.25%	2.20%	7.80%
Anchor BCI Global Flexible Income Fund	CIS	ABGFFB	B	0.65%	0.65%	2.70%	7.30%
Anchor BCI Global Technology Fund	CIS	ABGTA	A	1.33%	1.33%	3.50%	6.50%
Anchor BCI Managed Fund	CIS	ABMF	A	1.25%	1.25%	3.40%	6.60%
Anchor BCI Property Fund	CIS	ABPFA	A	1.25%	1.25%	3.40%	6.60%
Anchor BCI Worldwide Flexible Fund	CIS	AMWFA	A	1.00%	1.00%	3.10%	6.90%

Hollard Life Assurance Company Limited (Reg No. 1993/001405/06), a Licensed Life Insurer and an authorised Financial Services Provider

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nd Name	Type	Fund Code	Class	Annual Management Fee Range (excl. VAT)	Annual Management Fee at Benchmark (Excl. VAT)	RIY (Worst Case)	Return after Expenses
Anchor BCI Worldwide Opportunities Fund	CIS	ANBOFC	C	0.095% - 3.00%	0.095%	2.00%	8.00%
Bateleur Flexible Prescient Fund	CIS	BFCA2	A2	1.00%	1.00%	3.10%	6.90%
Bridge Global Property Income Feeder Fund	CIS	GGPCC	C	1.75%	1.75%	3.90%	6.10%
Corion Prime Income Fund	CIS	CPIMMB	<b>B</b>	0.60%	0.60%	2.60%	7.40%
Coronation Balanced Defensive Fund	CIS	CBDB4	P	0.35% – 1.00%	1.00%	3.10%	6.90%
Coronation Balanced Plus Fund	CIS	CBFB4	P	0.85%	0.85%	2.90%	7.10%
Coronation Capital Plus Fund	CIS	CCPB5	P	0.35% - 1.00%	1.00%	3.10%	6.90%
Coronation Equity Fund	CIS	CECB4	P	0.35% – 2.20%	0.70%	2.70%	7.30%
Coronation Global Opportunities Equity Feeder Fund (The base annual management fee of 0.95% (Excl. VAT) consists of 0.10% charged in the feeder fund and 0.85% charged in the master/underlying fund. Only the 0.10% charged in the feeder fund attracts VAT.)	CIS	CWEB4	P	0.95%	0.95%*	3.00%	7.00%
Coronation Strategic Income Fund	CIS	CSIB4	P	0.45%	0.45%	2.40%	7.60%
Coronation Top 20 Fund	CIS	CTTB4	P	0.10% - 2.60%	0.60%	2.60%	7.40%
Fairtree Equity Prescient	CIS	FECA1	A1	1.00% - 1.47%	1.00%	3.60%	6.40%
Fairtree Global Equity Prescient Feeder A1	CIS	FGSA1	A1	0.50%	0.50%	2.50%	7.50%
Fairtree Flexible Income Plus Fund	CIS	MIPCA	A1	0.75%	0.75%	2.80%	7.20%

Fund Name	Type	Fund Code	Class	Annual Management Fee Range (excl. VAT)	Annual Management Fee at Benchmark (Excl. VAT)	RIY (Worst Case)	Return after Expenses
Foord Flexible Fund of Funds	CIS	FFCB2	B2	0.25% - uncapped	0.60%	2.60%	7.40%
Foord Balanced Fund	CIS	FBCB2	B2	0.10% - uncapped	0.60%	2.60%	7.40%
Laurium Equity Prescient Fund	CIS	LEPA1	A1	1.00% - 3.00%	1.00%	3.10%	6.90%
Laurium Flexible Prescient Fund	CIS	LFPA1	A1	1.00% - 2.00%	1.00%	3.10%	6.90%
Laurium Income Prescient Fund	CIS	LIPFA2	A2	0.50%	0.50%	2.50%	7.50%
Ninety One Cautious Managed Fund	CIS	CMFH	H	0.85%	0.85%	2.90%	7.10%
Ninety One Value Fund	CIS	VALE	E	0.85% - 3.00%	0.85%	2.90%	7.10%
Plexus Wealth BCI Flexible Property Income Fund	CIS	PWPFA	A	1.25%	1.25%	3.40%	6.60%
Plexus Wealth BCI Property Fund	CIS	MXPR	A	1.00%	1.00%	3.10%	6.90%
Plexus Wealth BCI Conservative Fund of Funds	CIS	MXCO	A	1.30%	1.30%	3.40%	6.60%
M&G Dividend Maximiser Fund	CIS	PDMB	B	0.85%	0.85%	2.90%	7.10%
Satrix MSCI World Equity Index Feeder Fund	CIS	SWEB2	B2	0.10%	0.10%	2.00%~	8.00%
Seed Stable Fund	CIS	MSAR	A1	1.50%	1.50%	3.70%	6.30%
Stanlib Balanced Fund	CIS	SBFDC3	C3	0.85%	0.85%	2.90%	7.10%
Stanlib Balanced Cautious Fund	CIS	SBCFC3	C3	0.85%	0.85%	2.90%	7.10%

Fund Name	Type	Fund Code	Class	Annual Management Fee Range (excl. VAT)	Annual Management Fee at Benchmark (Excl. VAT)	RIY (Worst Case)	Return after Expenses
Stanlib Income Fund	CIS	SIFB6	B6	0.60%	0.60%	2.60%	7.40%
Stanlib Property Income Fund	CIS	SPIFC3	C3	0.85%	0.85%	2.90%	7.10%
Stonehage Fleming Growth Prescient Fund	CIS	LMAPA1	A1	0.98%	0.98%	3.10%	6.90%

## 2. Personal Share Portfolios

Fund Name	Type	Fund Code	Min Investment Amounts	Notice Period		Dealing period		Annual Management Fee (excl. VAT)	Performance Fees	RIY (Worst Case)	Return after Expenses
				Withdrawals/ Switch Out	Investment/ Switch In	Withdrawals/ Switch Out	Investment/ Switch In				
Anchor Managed Share Portfolio (Anchor Securities)	PSP	03ANC	R1 000 000	1 Day	5-7 Days	7-30 working days	5-7 Days	1.25%	N/A	3.40%	6.60%
Anchor Managed Share Portfolio (Peresec)	PSP	03ANP	R1 000 000	1 Day	5-7 Days	7-30 working days	5-7 Days	1.25%	N/A	3.40%	6.60%
Melville Douglas Dedicated Personal Share Portfolio	PSP	PWMPP	R5 000 000	1 Day	5-7 Days	7-30 working days	5-7 Days	See table below		3.00%	7.00%
Investec Long Term Growth Personal Share Portfolio	PSP	PWIP	R1 000 000	1 Day	5-7 Days	7-30 working days	5-7 Days	1.20%		3.30%	6.70%
Investec Opportunities Personal Share Portfolio	PSP	PWIPP	R1 000 000	1 Day	5-7 Days	7-30 working days	5-7 Days	0.85%	20% above benchmark. This portfolio is subject to a 0.20% p.a. administration fee as specified by the asset manager.	2.90%	7.10%
Nedgroup Private Wealth Stockbrokers PSP	PSP	NED01	R1 000 000	1 Day	5-7 Days	7-30 working days	5-7 Days	0.50% - 1.50%		3.70%	6.30%

### 3. Hedge Funds

Fund Name	Type	Fund Code	Class	Notice Period		Dealing period		Annual Management Fee (excl. VAT)	Performance Fees	RIY (Worst Case)	Return after Expenses
				Withdrawals/ Switch Out	Investment/ Switch In	Withdrawals/ Switch Out	Investment/ Switch In				
36ONE FR QI Hedge Fund CL 2 DTE Hollard (QIHF)	Hedge CIS	OQCDH	C2	5 days from month end + 1 calendar month	5 days prior to month end	1 <sup>st</sup> of month following end of notice period	1 <sup>st</sup> of the next month	1.00%	20% performance fee	3.10%	6.90%
36ONE FR Retail Hedge Fund CL1 (RIHF)	Hedge CIS	SNNCL1	C1	1 Day	1 Day	Daily	Daily	1.00%	20% performance fee	3.10%	6.90%
Alpha Prime Equity Qualified Investor Fund of Hedge Funds Class B (QIHF)	Hedge CIS	APQCB	B	1 Day	1 Day	Daily	Daily	1.00%	10% p.a. above a high water mark**	3.20%	6.80%
Prime Optimal Qualified Investor Fund of Hedge Funds Class B (QIHF)	Hedge CIS	APCCB	B	5 days from month end + 1 calendar month	5 days prior to month end	1 <sup>st</sup> of month following end of notice period	1 <sup>st</sup> of the next month	1.00%	10% p.a. above a high water mark**	3.20%	6.80%
Anchor Accelerator FR Retail Hedge Fund (RIHF)	Hedge CIS	AARFC1	1	Daily	Daily	Daily	Daily	1.50%	20% over benchmark, high watermark applies.	3.70%	6.30%
Anchor Accelerator FR Retail Hedge Fund (RIHF)	Hedge CIS	AARHSP	1	Daily	Closed	Daily	Closed	1.50%	20% over benchmark, high watermark applies.	3.70%	6.30%
Anchor Accelerator FR Retail Hedge Fund (RIHF)	Hedge CIS	AAROSP	1	Daily	Closed	Daily	Closed	1.50%	20% over benchmark, high watermark applies.	3.70%	6.30%
Anchor Stable FR Retail Hedge Fund	Hedge CIS	ANFND2	B2	1 Day	1 Day	Daily	Daily	1.45%	20% of outperformance above benchmark on a 1 year rolling basis. Uncapped.	3.60%	6.40%
Apello Skybound FR Qualified Investor Hedge Fund (QIHF)	Hedge CIS	OPQDL	A	7 days from month end + 1 calendar month	CLOSED	1 <sup>st</sup> of month following end of notice period	CLOSED	1.85%	15% above a trigger of 10%, subject to a high water mark**	4.10%	5.90%
Corion Prime Absolute Retail Hedge Fund	Hedge CIS	CAFHF2	A	1 Day	1 Day	Daily	Daily	1.25%	N/A	3.40%	6.60%
Corion Prime Equity Retail Fund of Hedge Funds (RIHF)	Hedge CIS	NOVELS	B	1 Day	1 Day	Daily	Daily	0.65%	N/A	2.70%	7.30%
Corion Prime Multi-Strategy Qualified Fund of Hedge Funds (QIHF)	Hedge CIS	NMSA1	B	5 days from month end + 1 calendar month	5 days prior to month end	1 <sup>st</sup> of month following end of notice period	1 <sup>st</sup> of the next month	0.65%	N/A	2.70%	7.30%

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Fund Name	Type	Fund Code	Class	Notice Period		Dealing period		Annual Management Fee (excl. VAT)	Performance Fees	RIY (Worst Case)	Return after Expenses
				Withdrawals/ Switch Out	Investment/ Switch In	Withdrawals/ Switch Out	Investment/ Switch In				
Protea Worldwide Flexible FR QI Hedge Fund (QIHF)	Hedge CIS	FSCHR	C1	5 days from month end + 1 calendar month	5 days prior to month end	1 <sup>st</sup> of month following end of notice period	1 <sup>st</sup> of the next month	1.00%	Performance fee of 20% of the total performance (after deductions of the annual base fee) above the high water mark, subject to a hurdle rate of 3 month JIBAR (excl. VAT). The Performance Fee is uncapped	3.20%	6.80%
Fairtree Woodland Multi Strategy FR QI Hedge Fund (QIHF)	Hedge CIS	FTWOH	C1	5 days from month end + 1 calendar month	5 days prior to month end	1 <sup>st</sup> of month following end of notice period	1 <sup>st</sup> of the next month	2.00%	20% of the return of the fund, calculated annually, subject to a high water mark**	4.20%	5.80%
Fairtree Wild Fig Multi Strategy FR QI Hedge Fund (QIHF)	Hedge CIS	FWDCH	C1	5 days from month end + 1 calendar month	5 days prior to month end	1 <sup>st</sup> of month following end of notice period	1 <sup>st</sup> of the next month	2.00%	20% of the return of the fund, calculated annually, subject to a high water mark**	4.20%	5.80%
Laurium Aggressive Long Short Prescient QI Hedge Fund (QIHF)	Hedge CIS	LASC1	C1	5 days from month end + 1 calendar month	5 days prior to month end	1 <sup>st</sup> of month following end of notice period	1 <sup>st</sup> of the next month	1.50%	20%, subject to investor receiving a cash return (SteFI) annually. Including High Water Mark principle.	3.70%	6.30%
Laurium Long Short Prescient RI Hedge Fund (RIHF)	Hedge CIS	LLSFD	D	1 Day	1 Day	Daily	Daily	1.00%	20%, subject to investor receiving a cash return (SteFI) annually. Including High Water Mark principle.	3.10%	6.90%
Laurium Market Neutral Prescient RI Hedge Fund (RIHF)	Hedge CIS	LMNCD	D	1 Day	1 Day	Daily	Daily	1.00%	20%, subject to investor receiving a cash return (SteFI) annually. Including High Water Mark principle.	3.10%	6.90%
Matrix NCIS Multi Strategy Retail Hedge Fund (RIHF)	Hedge CIS	MTMSB1	B1	5 days from month end + 1 calendar month	CAPPED	1 <sup>st</sup> of month following end of notice period	CAPPED	1.20%	20% p.a. above SteFI	3.30%	6.70%
Peregrine Capital High Growth H4 Retail Hedge Fund	Hedge CIS	PCHGCA	A	1 Day	1 Day	Daily	Daily	1.73%	Levied on 20% increase in NAV, subject to the high water mark	3.90%	6.10%
Peregrine Capital Pure Hedge H4 Retail Hedge Fund	Hedge CIS	PCPHCA	A	1 Day	1 Day	Daily	Daily	1.23%	Levied on 20% increase in NAV above the hurdle, subject to the high water mark	3.30%	6.70%
Protea South African FR Retail Hedge Fund (RIHF)	Hedge CIS	FAIRC1	C1	1 Day	1 Day	Daily	Daily	1.00%	20% (excl. VAT) of the excess performance (after deducting the annual base fee) above the perpetual hurdle rate, subject to a high-water mark	3.10%	6.90%
RCIS THINK Growth QI Hedge Fund (QIHF)	Hedge CIS	RTGC1	I1	5 days from month end + 1 calendar month	5 days prior to month end	1 <sup>st</sup> of month following end of notice period	1 <sup>st</sup> of the next month	0.75%	15% p.a, subject to a hurdle rate of cash +3%	2.80%	7.20%

Fund Name	Type	Fund Code	Class	Notice Period		Dealing period		Annual Management Fee (excl. VAT)	Performance Fees	RIY (Worst Case)	Return after Expenses
				Withdrawals/ Switch Out	Investment/ Switch In	Withdrawals/ Switch Out	Investment/ Switch In				
Senqu Worldwide Flexible Long Short Prescient RI Hedge Fund (RHIF)	Hedge CIS	SENSF	F	5 days from month end + 1 calendar month	5 days prior to month end	1 <sup>st</sup> of month following end of notice period	1 <sup>st</sup> of the next month	1.25%	20% (excl.VAT) above hard hurdle with high watermark.	3.40%	6.60%
Visio Golden Hind FR QI Hedge Fund (QIHF)	Hedge CIS	VIQC1	C1	5 days from month end + 1 calendar month	5 days prior to month end	1 <sup>st</sup> of month following end of notice period	1 <sup>st</sup> of the next month	1.00%	20% of the return of the fund, subject to an effective quarterly hurdle rate of SAFEX	3.10%	6.90%
Visio Occasio FR QI Hedge Fund (QIHF)	Hedge CIS	VOQC1	C1	5 days from month end + 1 calendar month	5 days prior to month end	1 <sup>st</sup> of month following end of notice period	1 <sup>st</sup> of the next month	1.00%	15% of the return of the fund, subject to an effective quarterly hurdle rate of SAFEX	3.10%	6.90%

## 4. Notes:

### 4.1. General:

- a. Asset Management Fees are charged monthly and are reflected in a reduction in the value of the unit price of the Investment Portfolio, and are charged on the value of the assets in the Investment Portfolio in question.
- b. **RiY (Reduction in Yield):** Refers to a RiY calculation using an annual administration fee of 0.50% (Excl. VAT), the highest possible initial and annual service and advice fee. The figure includes a performance fee levied on the underlying funds, if applicable. This amount assumes that the fund return is the same as that of its benchmark, as disclosed in the relevant fund fact sheets produced by the investment manager in question. The actual performance fee could be higher or lower depending on the performance of the underlying fund. The performance fee is specific to the fund and is also disclosed in the investment manager fund fact sheets.
- c. **Effect of inflation:** The gross investment return will depend on financial market conditions and the rate of inflation during the policy term. Inflation has a major impact on investment returns, and in general higher inflation leads to higher investment returns and lower inflation leads to lower investment returns. Real rates of return (the excess of the investment return over the inflation rate) give a more meaningful indication of how the investment has performed.
- d. **Effect of Taxation:** Depending on the type of policy, insurance companies pay different rates of tax on investment returns. The effective tax rates may also be different between insurance companies, based on their level of expenses. All benefits paid out under a policy are net of tax and there are thus no further tax obligations for the policyholder.
- e. **Return after expenses:** The RiY shows the extent to which the return on the assets will be eroded due to expenses charged against the policy. The assumed gross investment return of 10% used to calculate the return after expenses shown in the table is not guaranteed, but merely used to illustrate the impact of expenses. The actual investment return earned will depend on the gross investment return earned on the assets and the extent to which this return is reduced by taxation and expenses.
- f. Where an offshore Investment Portfolio is selected, a 0.45% fee for the use of Hollard's foreign investment allowance will be levied by the administrator against the monies invested in the Investment Portfolio..
- g. **\*\*High Water Mark:** Please refer to the relevant Asset Manager for more information on the High Water Mark.
- h. The Investment Portfolios listed above trade on business days only. A business day is any day other than a Saturday, Sunday or South African public holiday.
- i. Unit Trust funds trade on a daily basis on business days.
- j. Notice and dealing periods are set by the asset manager of the fund in question. If you have arranged an alternative date to that of the standard date to process your particular transaction, authorisation of such is required by Hollard Investments, in writing from the asset manager. Hollard Investments will process all trades in line with the standard notice and dealing periods stated herein, unless otherwise notified. Hollard will not be held liable for any losses the client may experience in the event that the expectation was for an alternative dealing date and no authorisation was obtained from the relevant asset manager and given to Hollard prior to trade.
- k. On daily traded funds, all trade instructions received by Hollard by 12pm daily will be processed for trade by T+2. All instructions received after 12pm will be processed for trade on T+3. Monthly traded hedge fund pricing for all trades will be confirmed as near to the end of the month following the trade date as pricing is dependent on the asset manager in question and is not within the control of Hollard.

### 4.2. Important information on Hedge Funds:

- a. Hedge fund managers must register their funds as Hedge Fund collective investment schemes or Unit Trusts under the Collective Investment Schemes Control Act ("CISCA") and comply with these regulations as required by National Treasury. CISCA is the main legislation that governs the South African Unit Trust Industry. The regulations are intended to provide a greater level of protection, transparency and certainty for investors. Each South African Hedge Fund must register as a Hedge Fund CIS, or Unit Trust. The change does not affect Hedge Funds which are domiciled offshore.



- b. The legislation allows for two categories of Hedge Funds: a Retail Investor Hedge Fund (RIHF), and a Qualified Investor Hedge Fund (QIHF). Each Hedge Fund will register as one of these categories. The classification of the Fund(s) you are invested in is denoted in the fund name in the table above.
- c. A Retail Fund (RIHF) is intended to be marketed to a broader retail market. As such these funds are subject to more stringent legislation regarding transacting frequency, levels of leverage, underlying investment instruments and risk management, amongst other things.
- d. A Qualified Fund (QIHF) is intended for a more technically astute investor and is subject to less stringent limitations. Qualified Investors or their Financial Advisors should have demonstrable knowledge and experience which enables them to assess the merits and risks of a Qualified Hedge Fund investment.
- e. If you wish to place a new investment in a Qualified Investor Hedge Fund, you and/or your Financial Advisor will be required to sign a declaration confirming that you and/or your Financial Advisor are in a position to assess the merits and risks of the investment. This declaration will be available with the relevant Hollard instruction forms.

#### 4.3. Personal Share Portfolios (PSP):

- a. PSP's will only be traded once segregated accounts have been opened at the respective stockbroker.
- b. Should you invest into a PSP and another investment portfolio option, your application will only be processed once the PSP account has been opened, which can take up to 5 business days.
- c. A minimum investment amount of R1 million is applicable for investment into PSPs. Certain portfolio managers may apply a higher minimum, as stipulated in the table above.
- d. An investment in a PSP will be charged an additional Annual Administration fee of 0.20% per annum excl. VAT over and above the Annual Administration fee specified in the investment quotation.

#### 4.4. Melville Douglas Dedicated Personal Share Portfolio Fees:

- a. For all new investments or any additional investment made into an investments account opened after 01/02/2015 the following Annual Management Fees will apply:

BASIC FEE (Asset Management Fee) Excl. VAT	
Funds Managed	Annual Percentage
First R10 million	1.00%
Next R40 million	0.60%
Balance above R50 million	0.30%
Participation Fee	
A participation fee of 2.5% will be charged on the capital growth of the portfolio, based on a "high water-mark" principle, irrespective of the size of the portfolio	

- b. For all investments placed prior to 01/02/2015 the following Annual Management Fees will apply:

BASIC FEE (Asset Management Fee) Excl. VAT	
Funds Managed	Annual Percentage
Up to R2 million	1.000%
For the next R3 million	0.350%
For the next R5 million	0.325%
For the next R15 million	0.275%
For the next R25 million	0.225%
Over R50 million	0.175%

AND

PARTICIPATION FEE (Performance Fee) Excl. VAT	
Category	Percentage
Less than R2 million	5.00%
R2 m – R5 million	4.75%
R5 m – R10 million	4.50%
R10 m – R25 million	4.00%
R25 m – R50 million	3.00%
Over R50 million	2.00%

#### 4.5. Annual Administration Fee

- a. Hollard Investments will levy an annual administration fee per policy. It is important to review the fees disclosed on an investment quotation provided to you prior to investing in the Hollard Linked Endowment / Hollard Safe and Secure / Hollard Endowment Plan product or on any subsequent policy endorsement issued to you.
- b. 0.50% of the value of the pooled Investment Portfolio (Share Portfolios and Hedge Funds) may be held in cash to facilitate the deduction of annual fees. This cash portion is incorporated into the daily unit price of the Investment Portfolio, where applicable and as such will not reflect on your Investment Account. We reserve the right to amend these fees at Hollard Life's sole discretion. You will receive prior written notice in the event of a change.
- c. Should you change your Financial Advisor the annual administration fees which you are charged may be altered.

#### 4.6. Tax Recovery Charges:

Endowment policies underwritten by Hollard Life are taxed within the individual policyholder fund in accordance with Section 29A of the Income Tax Act 58 of 1962 as amended from time to time. The individual policyholder fund is subject to income and capital gains tax at the prevailing rates prescribed by legislation. Policy proceeds paid out to policyholders are net of tax. Tax relating to taxable capital gain and taxable income will be passed on to policyholders in the form of an interest and capital gains tax charge. The tax charges applied are disclosed on the investment quotation and are subject to change by Hollard Life. Details of the tax recovery charges applicable to the respective products are provided below.

- a. **Please note:** Any capital gain from Investment Portfolios underlying a share portfolio or managed instrument cannot be offset against other Investment Portfolios that have a capital loss.
- b. Any amendments to the tax legislation may affect the Withdrawal value of your Policy. Policyholders should obtain independent tax advice, relevant to their circumstances, prior to investing.
- c. The Policy is subject to dividend tax of 20%. This will be withheld from the local dividend portion of a distribution received from an Investment Portfolio.

##### **Hollard Linke Endowment / Hollard Safe and Secure:**

The tax charge determined by Hollard Life may change because of a change in circumstances including, inter alia; changes to tax legislation (including regulations) impacting current or potentially prior years, a corporate action or any other reason not anticipated at the inception of the policy. Any such change would be subject to review by the Head of Actuarial Function (HAF), acting as an independent party advising the Board for Hollard Life. Prior written notice will be provided in the event of a change.

- a. Should you change your Financial Advisor the tax recovery charges which you are charged may be altered.
- b. **For policies incepted prior to 1 June 2018**
  - The tax charges apply per investment portfolio type as follows (there may be instances where the tax charges differ to those provided below):

Investment Portfolio Type	Income Tax Charge	Capital Gains Tax Charge
Hollard Prime Unit Trust Funds	6.00%	2.40%
Laurium Portfolios	16.00%	8.40%
Alpha Wealth Portfolios	16.00%	8.40%
All other 3 <sup>rd</sup> party manager portfolios	21.00%	8.40%

- c. **For Policies Incepted from 1 June 2018 to 1 June 2022:**
  - During the Restricted Period a tax recovery charge of 2.4% will be levied on any realised capital gain and 6.00% on any taxable income earned (post this date) in the Investment Portfolios the policyholder is invested in.
  - After the Restricted Period of the policy, the tax recovery charges will change to the prevailing individual policyholder fund tax rates.
- d. **For Policies Incepted post 1 June 2022:**
  - During the Restricted Period of the policy, a tax recovery charge of 0% will be levied on any taxable capital gain or taxable income earned in the Investment Portfolios the policyholder is invested in.
  - After the Restricted Period of the policy, the tax recovery charges will change to the prevailing individual policyholder fund tax rates.

##### **Hollard Endowment Plan:**

- a. The prevailing individual policyholder fund tax rates apply to the Hollard Endowment Plan during and after the policy restricted period.