## **HOLLARD PRIME UNIT TRUSTS**

# Characteristics and objectives as at 28 April 2023

| Fund Name              |                               | Hollard Prime<br>Money<br>Market Fund  | Hollard Prime<br>Yield-Plus Fund   | Hollard Prime<br>Dynamic<br>Income Fund   | Hollard Prime<br>Property Fund   | Hollard Prime<br>Equity Fund   | Hollard Prime<br>Strategic<br>Defensive Fund of<br>Funds   | Hollard Prime<br>Strategic Balanced<br>Fund of Funds   | Hollard Prime<br>Strategic<br>Assertive Fund of<br>Funds  |
|------------------------|-------------------------------|--|--|---|--|--|--|--|---|
|                        | Fund Manager                  | Ashveena     Teeluckdharry (CIO)     Conlias Mancuveni     (Senior Portfolio     Manager)  | Ashveena     Teeluckdharry (CIO)     Conlias Mancuveni     (Senior Portfolio     Manager)  | Ashveena     Teeluckdharry (CIO)     Conlias Mancuveni     (Senior Portfolio     Manager)   | Ashveena     Teeluckdharry (CIO)     Conlias Mancuveni     (Senior Portfolio     Manager)  | Ashveena     Teeluckdharry (CIO)     Conlias Mancuveni     (Senior Portfolio     Manager)  | Ashveena     Teeluckdharry (CIO)     Conlias Mancuveni     (Senior Portfolio     Manager)  | Ashveena     Teeluckdharry (CIO)     Conlias Mancuveni     (Senior Portfolio     Manager)  | Ashveena     Teeluckdharry (CIO)     Conlias Mancuveni     (Senior Portfolio     Manager)   |
|                        | Objective                     | The primary investment objective of the fund is to maximise interest income, preserve the fund's capital and provide immediate liquidity by investing in money market instruments with a maturity of less than 13 months.  | The primary investment objective of the fund is a regular and high level of income with lower volatility and relative capital stability, through investments in bonds, fixed deposits and other interest earning securities.   | The primary investment objective of the fund is to maximise income, through investments in a spectrum of equity, bond, money market or real estate markets.   | The primary investment objective of the fund is high levels of income and long-term capital growth, through investments in listed property shares, collective investment schemes in property and property loan stock and real estate investment trusts and other high yielding securities.   | The primary investment objective of the fund is medium to long-term capital growth, through investments in selected shares across all industry groups as well as across the range of large, mid and smaller cap shares, with a risk / return profile comparable with that of the overall JSE equities market.  | The primary investment objective of the fund is to assist investors to reach a return after fees of CPI +2% p.a. over rolling 3 year periods, through a spectrum of investments in the equity, bond, money or property markets and participatory interests in related collective investment schemes.   | The primary investment objective of the fund is to assist investors to reach a return after fees of CPI +4% p.a. over rolling 5 year periods, through a spectrum of investments in the equity, bond, money or property markets and participatory interests in related collective investment schemes.   | The primary investment objective of the Fund is to assist investors to reach a return after fees of CPI +6% p.a. over rolling 7 year periods, through a spectrum of investments in the equity, bond, money or property markets and participatory interests in related collective investment schemes.  |
| General<br>Information | Suitable for<br>Investors Who | Seek exposure to a stable, unitary-priced, income providing investment vehicle Are not comfortable with price fluctuations Are averse to the risk of capital loss Typically have an investment horizon of one year or more Wish to use the Fund as a short-term interest bearing 'building block', or a phasing-in vehicle, in a diversified multi-asset class portfolio | Seek exposure to range of incomegenerating investment opportunities Are sensitive to the price fluctuations associated with equity and listed property holdings Typically have an investment horizon of one to two years or longer Wish to use the Fund as an incomefocused 'building block' in a diversified multiasset class portfolio | Seek exposure to a broad range of high income generating investment opportunities Are sensitive to the price fluctuations associated with high equity and listed property holdings Typically have an investment horizon of two to three years or longer Wish to use the Fund as an incomegenerating 'building block' in a diversified multi-asset class portfolio | Seek exposure to JSE listed property securities to provide a combination of long-term capital growth and income Are comfortable with stock market fluctuation, i.e. short- to medium term volatility Are prepared to take on some risk of capital loss Typically have an investment horizon of more than five years Wish to use the Fund as a listed-property 'building block' in a diversified multiasset class portfolio | Seek exposure to JSE listed equities to provide long-term capital growth Are comfortable with stock market fluctuation, i.e. short- to medium term volatility Are prepared to take on the risk of capital loss Typically have an investment horizon of more than seven years Wish to use the Fund as an equity 'building block' in a diversified multi-asset class portfolio | Seek exposure to a fixed interest biased collection of assets to provide capital growth somewhat above inflation Are sensitive to the fluctuations associated with high equity and listed property holdings Typically have an investment horizon of more than three years Wish to use the Fund as an investment vehicle, after a professional financial needs analysis and investment planning | Seek exposure to a balanced collection of assets to provide medium-term capital growth above inflation Are comfortable with limited equity-related price fluctuation, i.e. short- to medium term volatility Typically have an investment horizon of more than five years Wish to use the Fund as an investment vehicle, after a professional financial needs analysis and investment planning exercise | Seek exposure to an equities-biased collection of assets to provide long-term capital growth comfortably above inflation Are comfortable with some equity-related price fluctuation, i.e. short- to medium term volatility Typically have an investment horizon of more than seven years Wish to use the Fund as an investment vehicle, after a professional financial needs analysis and investment planning exercise. |



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| Fund Name          |                        | Hollard Prime<br>Money<br>Market Fund   | Hollard Prime<br>Yield-Plus Fund                 | Hollard Prime<br>Dynamic<br>Income Fund          | Hollard Prime<br>Property Fund     | Hollard Prime<br>Equity Fund    | Hollard Prime<br>Strategic<br>Defensive Fund of<br>Funds | Hollard Prime<br>Strategic Balanced<br>Fund of Funds | Hollard Prime<br>Strategic<br>Assertive Fund of<br>Funds |
|--------------------|------------------------|---|--|--|------------------------------------|---------------------------------|--|--|--|
| Overview           | Benchmark              | ASISA Sector Median   | ASISA Sector Median                              | ASISA Sector Median                              | ASISA Sector Median                | ASISA Sector Median             | ASISA Sector Median                                      | ASISA Sector Median                                  | ASISA Sector Median                                      |
|                    | ASISA Sector           | SA Interest-Bearing -<br>Money Market   | SA Interest-Bearing-<br>Short Term               | SA Multi<br>Asset-Income                         | SA Real Estate-General             | SA Equity –<br>General          | SA Multi Asset -<br>Low Equity                           | SA Multi Asset -<br>Medium Equity                    | SA Multi Asset -<br>High Equity                          |
|                    | Risk                   | Conservative  | Conservative                                     | Conservative                                     | Aggressive                         | Aggressive                      | Conservative   | Moderate   | Aggressive   |
|                    | Launch Date            | 23 January 2014   | 23 January 2014                                  | 23 January 2014                                  | 23 January 2014                    | 23 January 2014                 | 23 January 2014  | 23 January 2014                                      | 23 January 2014  |
|                    | Income<br>Distribution | Monthly   | Quarterly: February,<br>May, August,<br>November | Quarterly: February,<br>May, August,<br>November | Bi-Annual:<br>February & August    | Bi-Annual:<br>February & August | Bi-Annual:<br>February & August                          | Bi-Annual:<br>February & August                      | Bi-Annual:<br>February & August                          |
|                    | Regulation 28          | Yes   | Yes  | Yes  | No                                 | No                              | Yes  | Yes  | Yes  |
| Exposure<br>Limits | In SA                  | ≥60%  | ≥60%   | ≥60%   | ≥60%                               | ≥60%                            | ≥60%   | ≥60%   | ≥60%   |
|                    | Ex SA                  | ≤30%  | ≤30%   | ≤30%   | ≤30%                               | ≤30%                            | ≤30%   | ≤30%   | ≤30%   |
|                    | In Africa              | ≤10%  | ≤10%   | ≤10%   | ≤10%                               | ≤10%                            | ≤10%   | ≤10%   | ≤10%   |
|                    | Fixed<br>Interest      | ≤13 months individual residual maturity, ≤120 days weighted legal maturity, ≤90 days weighted modified duration | ≤2 years weighted modified duration              |  |                                    |                                 |  |  |  |
|                    | Property               | No Property   | No Property                                      | ≤25% including international property            | ≥80%                               |                                 | ≤25% including international property                    | ≤25% including international property                | ≤25% including international property                    |
|                    | Equity                 | No equity or preference shares  | No equity or preference shares                   | ≤10% including international equity              | ≤10% in real estate companies only | ≥80%                            | ≤40% including international equity                      | ≤60% including international equity                  | ≤75% including international equity                      |
| Fees (Ex<br>VAT)   | Class                  | В   | В  | В  | В                                  | В                               | В  | В  | В  |
|                    | JSE Code               | HPMMF   | НРҮРГ  | HPDIF  | HPPFC                              | HPEFB                           | HPSDF  | HPSBF  | HPSAF  |
|                    | Initial Charge         | 0.00%   | 0.00%  | 0.00%  | 0.00%                              | 0.00%                           | 0.00%  | 0.00%  | 0.00%  |
|                    | Annual Charge          | 0.30%   | 0.50%  | 0.70%  | 1.00%                              | 0.90%                           | 1.20%  | 1.20%  | 1.20%  |
|                    | TIC (31 Dec<br>2022)   | 0.36%   | 0.61%  | 0.86%  | 1.33%                              | 1.42%                           | 1.48%  | 1.53%  | 1.68%  |



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#### Disclaimer

Collective Investment Schemes ("CIS") in securities are generally medium to long term investments. The value of participatory interests or the investment may go down as well as up and past performance is not necessarily a guide to future performance. The manager does not provide any guarantee either with respect to the capital or the return of a portfolio. All CIS are traded at ruling prices and can engage in borrowing and scrip lending. The manager reserves the right to close and reopen the portfolio to new investors from time to time in order to manage them more efficiently and in accordance with its mandate.

A schedule of fees and charges and maximum commissions is available on request from the manager. Commission and incentives may be paid and if so, would be included in the overall costs. Forward pricing is used. The manager may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. Investment performance is calculated for the portfolio and is for illustrative purposes only. The investment performance may differ for each investor as it is calculated by taking into account the initial fees, the actual investment date, the date of reinvestment of income and dividend withholding tax and all ongoing fees. Dealing prices are calculated on a net asset value and auditor's fees, bank charges and trustee fees are levied against the portfolios. Lump sum investment performances are quoted. Income distributions are in the calculations. The reinvestment of income is calculated on the actual amount distributed per participatory interest by using the ex-dividend date NAV price of the applicable class of the portfolio, irrespective of the actual reinvestment date.

Risk profile of the fund ranges from low risk to high risk with a low risk potentially associated with lower rewards and a high risk with potentially higher rewards. Foreign securities may be included in the portfolio from time to time and as such may result in the following risks: potential constraints on liquidity and the repatriation of funds; macroeconomic risks; political risks; foreign exchange risks; tax risks; settlement risks and potential limitations on the availability of market information. The daily cut off time is 14:00 for trades and the valuation point is 17:00. Prices are published on Finswitch by 10:00 daily and are also available on the Hollard Investments website.

The Hollard Prime co-named funds (as defined in BN 778 of 2011) are registered under the Prime Collective Investment Scheme, managed by Prime Collective Investment Schemes Management Company (RF) (Pty) Ltd ("the manager") (Registration No. 2005/017098/07), a registered Collective Investment Schemes Management Company in terms of the Collective Investment Schemes Control Act 45 of 2002, supervised by the Financial Sector Conduct Authority ('FSCA'). Contact details as follows: T: 010 594 2100; E: <a href="mainto:save@primeinvestments.co.za">save@primeinvestments.co.za</a>, situated at 28 Peter Place, Lyme Park, Sandton, 2196. The manager takes full responsibility for the co-named portfolio, regardless of any conaming arrangements. Hollard Investment Managers (Pty) Ltd is the FSCA approved and appointed investment manager of the co-named CIS funds situated at Hollard Villa Arcadia, 22 Oxford Street, Parktown, Johannesburg. Hollard Investments is a division within the Hollard Life Assurance Company Limited and Hollard Investment Managers. Hollard Life Assurance Company Limited (Reg. No.1993/001405/06) a licensed life insurer FSP No.17697, and Hollard Investment Managers (Pty) Ltd (Reg. No.1997/001696/07), FSP No.32521 are authorised Financial Services Providers. Trustee Services are provided by FirstRand Bank Limited - Merchant Place Cnr Fredman Drive &, Rivonia Rd, Sandton, 2196.

