

## Guaranteed Plans Investment Portfolio List as of 9 February 2024

Investors may choose from the following Investment Portfolio options when investing the maturity proceeds of the Guaranteed Investment Option within a Guaranteed Investment Plan policy. A single Investment Portfolio or a combination of Investment Portfolios may be selected.

GENERAL INFORMATION			OVERVIEW				FEES (Excl. VAT)				
Fund Name	Fund Code	Objective	Fund Manager Benchmark	ASISA Classification	Risk Rating	Income Distribution	Fund Class	Initial Fee	Annual Management Fee Range	RIY (Worst Case)	Return after Expenses
Hollard Prime Money Market Fund	HPMMF	Maximise interest income, preserve the fund's capital and provide immediate liquidity by investing in money market instruments with a residual maturity of less than 13 months.	Median of the South African Interest Bearing Money Market sector	SA Interest Bearing Money Market	Conservative	Monthly	B	0.00%	0.30%	2.30%	7.70%
Hollard Prime Yield Plus Fund (Default Investment portfolio for maturity proceeds, see note on the second page)	HPYPF	Regular and high level of income with lower volatility and relative capital stability, through investments in bonds, fixed deposits and other interest earning securities.	Median of the South African Interest Bearing Short Term sector	SA Interest Bearing Short Term	Conservative	Quarterly	B	0.00%	0.50%	2.50%	7.50%
Hollard Prime Dynamic Income Fund	HPDIF	Maximising income through investments in a spectrum of equity, bonds, money market or real estate markets.	Median of the South Africa Multi Asset Income Sector	SA Multi Asset Income	Conservative	Quarterly	B	0.00%	0.70%	2.70%	7.30%
Hollard Prime Property Fund	HPPFC	High levels of income and long-term capital growth, through investments in listed property shares, collective investment schemes in property and property loan stock and real estate investment trusts and other high-yielding securities.	Median of the South African Real Estate General Sector	SA Real Estate General	Aggressive	Bi-Annually	B	0.00%	1.00%	3.10%	6.90%
Hollard Prime Equity Fund	HPEFB	Medium to long-term capital growth, through investments in selected shares across all industry groups as well as across the range of large, mid and smaller cap shares, with a risk / return profile comparable with that of the overall JSE equities market.	Median of the South African Equity General Sector	SA Equity General	Aggressive	Bi-Annually	B	0.00%	0.90%	3.00%	7.00%

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Hollard Prime Strategic Defensive FoF	HPSDF	To assist investors to reach a return after fees of CPI + 2% p.a. over rolling 3 year periods, through a spectrum of investments in the equity, bond, money or property markets and participatory interests in related collective investment schemes.	Median of the South African Multi Asset Low Equity sector	SA Multi Asset Low Equity	Moderate	Bi-Annually	B	0.00%	1.20%	3.30%	6.70%
Hollard Prime Strategic Balanced FoF	HPSBF	To assist investors to reach a return after fees of CPI + 4% p.a. over rolling 5 year periods, through a spectrum of investments in the equity, bond, money or property markets and participatory interests in related collective investment schemes.	Median of the South African Multi Asset Medium Equity sector	SA Multi Asset Medium Equity	Moderate	Bi-Annually	B	0.00%	1.20%	3.30%	6.70%
Hollard Prime Strategic Assertive FoF	HPSAF	To assist investors to reach a return after fees of CPI + 6% p.a. over rolling 7 year periods, through a spectrum of investments in the equity, bond, money or property markets and participatory interests in related collective investment schemes.	Median of the South African Multi Asset High Equity sector	SA Multi Asset High Equity	Aggressive	Bi-Annually	B	0.00%	1.20%	3.30%	6.70%
Ashburton SA Income Fund	ASIB1	The fund is a specialist portfolio focusing on high interest bearing investments. It aims to provide relative capital stability and optimal income returns from interest earning securities.	STeFI Composite Index over a rolling 12 month period	South African - Interest Bearing - Short Term	Conservative	Quarterly	B1	0.00%	0.65%	2.70%	7.30%
STANLIB Multi-Asset Growth Fund	STMGC3	To generate a reasonable level of current income and capital growth. The Fund invests in a diversified spread of cash, bonds, property, equity and offshore assets with a maximum of 75% in equities.	FTSE/JSE Shareholders Weighted All Share Index 60%; BEASSA All Bond Index 25%; MSCI World Index 9%, Barclays Global Aggregate Bond Index 6%	SA Multi Asset High Equity	Moderate	Bi-Annually	C3	0.00%	0.85%	2.90%	7.10%

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STANLIB Income Fund	SIFB6	The portfolio's primary objective is a reasonable level of current income and maximum stability for capital invested. Securities normally to be included in the portfolio will consist of fixed income securities embracing non-equity securities, stock, financially sound preference shares, debenture stock, debenture bonds and unsecured notes to be acquired at fair market prices.	STeFI Composite Index	South African Interest Bearing Short Term	Conservative	Quarterly	R	0.00%	0.60%	2.60%	7.40%
STANLIB Multi-Asset Cautious Fund	SBFDC3	The portfolio aims to achieve a reasonable level of current income and long-term capital growth at average risk levels whilst complying with the prudential investments guidelines.	STeFI Call Deposit Rate Index 45%; FTSE/JSE Shareholders Weighted All Share Index. 25%;  BEASSA All Bond Index 15%; Barclays Global Aggregate Bond Index 6%;  FTSE/JSE SA Listed Property Index (SAPY) 5%; MSCI AC World Index (in ZAR) 4%	South African - Multi Asset - Low Equity	Moderately Conservative	Quarterly	C3	0.00%	0.85%	2.90%	7.10%
STANLIB Absolute Plus Fund	SAPFC3	The portfolio aims to achieve capital growth, as well as some level of capital protection over the long-term. In the short-term the portfolio shall aim to profit from a rising equity market and protect investors against capital losses in a weak equity market.	CPI	South African – Multi Asset – High Equity	Moderate	Bi-Annually	C3	0.00%	0.85%	2.90%	7.10%

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STANLIB Corporate Money Market Fund	SCMB13	The primary objective of the composite is to obtain as high level of current interest as is consistent with capital preservation and liquidity. Capital gain (as opposed to capital preservation) is of secondary importance.	STeFI Composite Index	South African – Interest Bearing – Money Market	Conservative	Monthly	B13	0.00%	0.50%	2.50%	7.50%

## Notes:

### General:

1. This Investment Portfolio List is applicable to investments in the Hollard Guaranteed Growth Plan and the Hollard Guaranteed Income Plan subsequent to the maturity of the Guaranteed Investment Option.
2. Asset Management Fees are charged monthly and are reflected in a reduction in the value of the unit price of the Investment Portfolio, and are charged on the value of the assets in the Investment Portfolio in question.
3. **RIY (Reduction in Yield):** Refers to a RIY calculation using an annual administration fee of 0.50% (Excl. VAT), the highest possible initial and annual service and advice fee. The figure includes a performance fee levied on the underlying funds, if applicable. This amount assumes that the fund return is the same as that of its benchmark, as disclosed in the relevant fund fact sheets produced by the investment manager in question. The actual performance fee could be higher or lower depending on the performance of the underlying fund. The performance fee is specific to the fund and is also disclosed in the investment manager fund fact sheets.
4. **Effect of inflation:** The gross investment return will depend on financial market conditions and the rate of inflation during the policy term. Inflation has a major impact on investment returns, and in general higher inflation leads to higher investment returns and lower inflation leads to lower investment returns. Real rates of return (the excess of the investment return over the inflation rate) give a more meaningful indication of how the investment has performed.
5. **Effect of Taxation:** Depending on the type of policy, insurance companies pay different rates of tax on investment returns. The effective tax rates may also be different between insurance companies, based on their level of expenses. All benefits paid out under a policy are net of tax and there are thus no further tax obligations for the policyholder.
6. **Return after expenses:** The RIY shows the extent to which the return on the assets will be eroded due to expenses charged against the policy. The assumed gross investment return of 10% used to calculate the return after expenses shown in the table is not guaranteed, but merely used to illustrate the impact of expenses. The actual investment return earned will depend on the gross investment return earned on the assets and the extent to which this return is reduced by taxation and expenses.
7. The Investment Portfolios listed above trade on business days only. A business day is any day other than a Saturday, Sunday or South African public holiday.
8. On daily traded funds, all trade instructions received by Hollard by 12pm daily will be processed for trade by T+2. All instructions received after 12pm will be processed for trade on T+3.

### Tax Charges:

Endowment policies underwritten by Hollard Life are taxed within the individual policyholder fund in accordance with Section 29A of the Income Tax Act as amended from time to time. The individual policyholder fund is subject to income and capital gains tax at the prevailing rates prescribed by legislation. Policy proceeds paid out to policyholders are net of tax. The tax charge determined by Hollard Life may change because of a change in circumstances including, inter alia; changes to tax legislation (including regulations) impacting current or potentially prior years, a corporate action or any other reason not anticipated at the inception of the policy. Any such change would be subject to review by the Head of Actuarial Function (HAF), acting as an independent party advising the Board for Hollard Life. Prior written notice will be provided in the event of a change. Tax relating to taxable capital gain and taxable income will be passed on to policyholders in the form of an interest and capital gains tax charge as follows:

a. Tax Charges – Default Investment Portfolio for Maturity Proceeds*	Tax charge on taxable gain: 2.40%
	Tax charge on taxable income: 14.00%
	Dividend Withholding Tax: 20.00%
b. Tax Charges – Hollard Prime Unit Trust Funds**	Tax charge on taxable gain: 2.40%
	Tax charge on taxable income: 6.00%
	Dividend Withholding Tax: 20.00%
c. Tax Charges – Other Investment Portfolios	Tax charge on taxable gain: 8.40%
	Tax charge on taxable income: 21.00%
	Dividend Withholding Tax: 20.00%
d. Unclaimed Cash Fund (UCCF)	Tax charge on taxable gain: 2.40%
	Tax charge on taxable income: 6.00%
	Dividend Withholding Tax: 20.00%
<b>These charges are subject to change at Hollard Life's sole discretion. You will receive prior written notice in the event of a change.</b>	

- \*If Hollard investments is not notified of your maturity election and you have not transacted on your policy since the inception of the latest policy conditions, the maturity proceeds will automatically be invested in the default Investment portfolio (currently the Hollard Prime Yield Plus Fund) and the tax charges displayed in a. above will apply. No product charge will be levied.
- \*\* If Hollard investments is not notified of your maturity election and you have transacted on your policy since the inception of the latest policy conditions, the maturity proceeds will automatically be invested in the default Investment portfolio (currently the Hollard Prime Yield Plus Fund) and the tax charges displayed in b. above will apply. A product charge of 0.5% per annum excl. VAT will be levied.
- To cater for the large volume of late maturity pay-out requests received, maturity proceeds will remain in cash for a 30 day period after maturity before being invested along with interest earned into the default investment portfolio specified above.
- Should you change your Financial Advisor your tax charges as stipulated in the table above may be altered.
- Any amendments to the tax legislation may affect the Withdrawal value of your Policy. Policyholders should obtain independent tax advice, relevant to their circumstances, prior to investing.